



ATOSS®

CONSOLIDATED OVERVIEW AS PER IFRS: YEAR ON YEAR COMPARISON IN T EUR

	01.01.2011 - 31.12.2011	Proportion of sales revenues	01.01.2010 - 31.12.2010	Proportion of sales revenues	Change 2011 / 2010
Sales	31,575	100%	29,314	100%	8%
Software	18,821	60%	17,847	61%	5%
Software licenses	6,686	21%	6,541	22%	2%
Software maintenance	12,135	38%	11,306	39%	7%
Consulting	8,382	27%	7,914	27%	6%
Hardware	2,806	9%	2,452	8%	14%
Miscellaneous	1,566	5%	1,101	4%	42%
EBITDA	7,794	25%	7,290	25%	7%
EBIT	7,308	23%	6,840	23%	7%
EBT	8,411	27%	6,958	24%	21%
Net profit	5,675	18%	4,799	16%	18%
Cash flow	5,317	17%	5,635	19%	-6%
Liquidity (1/2)	24,851		21,091		18%
EPS (in euro)	1.43		1.21		18%
Employees (3)	269		247		9%

CONSOLIDATED OVERVIEW AS PER IFRS: QUARTERLY COMPARISON IN T EUR

	Q4/11	Q3/11	Q2/11	Q1/11	Q4/10
Sales	8,229	7,585	7,913	7,848	7,870
Software	4,891	4,651	4,705	4,574	4,652
Software licenses	1,772	1,586	1,676	1,652	1,711
Software maintenance	3,119	3,065	3,029	2,922	2,941
Consulting	2,145	1,931	2,184	2,122	2,204
Hardware	607	764	548	887	809
Miscellaneous	586	239	476	265	206
EBITDA	1,894	1,792	2,054	2,054	1,684
EBIT	1,766	1,665	1,941	1,936	1,582
EBIT margin in %	21%	22%	25%	25%	20%
EBT	1,812	2,617	2,015	1,967	1,642
Net profit	1,199	1,772	1,367	1,337	1,183
Cash flow	-1,784	3,170	843	3,088	-1,328
Liquidity (1/2)	24,851	26,349	22,375	23,682	21,091
EPS (in euro)	0.30	0.45	0.34	0.34	0.30
Employees (3)	269	259	249	253	247

(1): Cash and cash equivalents, current and non-current financial assets (e.g. gold, equities); (2): Dividend of EUR 0.60 (previous year EUR 0.50) per share on 04.05.2011 (EUR 2,386,000); (3): at the end of the year/quarter

Further information: <http://www.atoss.com>

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